



## **Best Tel Becomes TouchPoint Networks**

*Northwest's Leading Technology  
Provider Announces Name Change*

MEDFORD — October 14, 2010 — Best Tel LLC, an industry leader in unified communications, announced today that the company has changed its name to TouchPoint Networks in order to better reflect the new direction of the organization. Over the last several years, Best Tel has added numerous technologies to its repertoire of solutions above and beyond IP telephony like data networking, video surveillance, video conferencing, and wireless nurse call systems. TouchPoint Networks truly represents the company's ability to be the all encompassing technology provider for their customers.

The leadership of TouchPoint Networks will continue to serve the company with the same values that have led to its success in the past. The company's mission is to be the most innovative and respected voice and data solutions provider in the Northwest by continuously delivering new technology, excellence in service, and providing competitive advantages with increased profits to our business partners for a fixed price. Going

beyond the expectation of simply delivering a top-notch product, TouchPoint Networks prides itself on eliminating the two risks of technology, obsolescence and cost, for its customers, and tailoring their solutions to increase their profitability and provide them with a competitive advantage.

"We believe in investing in individuals who continue to educate themselves on the latest in technology," commented Gary Gonzalez, President at TouchPoint Networks. "We have the strongest team in the marketplace and we attribute a large portion of our success to having professionals that truly understand the underlying technology. One of our newest team members, Tra Tran, brings an additional dimension of technical expertise to TouchPoint, with his various certifications in Cisco (CCNA Voice, CCNA Security, CCVP & CCNP). Employing this type of individual enables us to touch every technology that our customers utilize."

TouchPoint Networks is the new face of an established company that has a unique way of doing business. By pursuing a true partnership with their customers, they are able to

deliver world class service and create lasting, mutually beneficial relationships with their customers.

### **ABOUT TOUCHPOINT NETWORKS**

Gary Gonzalez and his business partner's Chuck Whiteley and Tamara Gonzalez, are owners of TouchPoint Networks, a member of the Technology Assurance Group (TAG). TouchPoint has built a team of professional voice and data specialists dedicated to the highest levels of customer support. TouchPoint's pattern of steady growth reflects their commitment to keeping pace with the constantly evolving telecommunications technology arena, and the dramatic expansion of the Pacific Northwest's business market. With offices located along the I-5 Corridor in Portland, Eugene, and Medford, TouchPoint Networks is uniquely positioned to respond quickly and effectively to a wide range of customer equipment and service requirements. For more information on TouchPoint Networks, please visit [www.asktouchpoint.com](http://www.asktouchpoint.com).