



Gary Gonzalez  
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## **TouchPoint Networks Accelerates the Adoption of Microsoft Azure Among Local Businesses**

### *Leading MTSP Helps Organizations Benefit by Moving Their Network Into the Cloud*

PORTLAND, OR – October 25, 2023 - TouchPoint Networks, a leading managed technology services provider (MTSP), announced today that the company has accelerated the adoption of Microsoft Azure cloud services among local small and medium-sized businesses (SMBs). There are numerous reasons TouchPoint Networks has been leading charge, which includes transitioning technology from a capital expense to an operational expense, convenience of flexible workforce being driven by remote/hybrid work environments, multi-location operations, constant access to the latest applications, and greater cybersecurity. TouchPoint Networks is helping businesses benefit from Azure's capability to enhance organizational utility, flexibility, and scalability to an almost unprecedented level. First and foremost, Microsoft Azure eliminates outdated IT hardware in SMBs. Most companies are accustomed to purchasing on-premise servers and this manner of running a network and storing data has become obsolete with the proliferation of

the cloud. On-premise servers quickly become outdated, which lead to major security concerns as well. Without regular updates and software upgrades they are susceptible to slower speeds while the rest of the world is speeding up. In sum, it makes no sense for business owners to outlay large capital expenditures on deteriorating technology. As a result, technology becomes an operating expense versus a capital expense and companies benefit from a utilization model.

"For many smaller companies, the notion of moving operations into the cloud seems daunting due to perceived complexity," stated Gary Gonzalez, President at TouchPoint Networks. "When you're making this move, you position your company for a bright future; however, you do need to simplify as much as possible. This is another reason we're such big advocates of Azure, because it actually simplifies cloud computing and helps businesses achieve new levels of efficiency. Our role is to educate companies on how Azure can drastically improve their performance and then conduct a seamless transition for them."

TouchPoint Networks also encourages businesses to move to Microsoft Azure for cloud services because of workforce convenience

especially in a multi-location and a remote work environment. While remote teams can be more productive and efficient, it requires a cloud-based platform for maximum results. As remote work is likely to keep growing in popularity, especially with younger generations encompassing a larger percentage of the workforce, it's essential that cloud infrastructure equips organizations to thrive.

Another huge advantage of cloud computing with Azure is how it assists organizations with unified business intelligence, operations infrastructure, enterprise resource planning (ERP), and data management into one flexible and scalable platform. For example, an ERP integrated with Azure helps businesses adapt quickly and empowers them to make data-driven decisions.

Azure is also dominating the marketplace because it offers a cloud infrastructure that increases cybersecurity. A big differentiator is how it not only delivers frequent, comprehensive security updates, but that users also receive updates to the architecture of the software. This makes it much more difficult to breach since the fundamental architecture adapts to emerging threats.

"With Azure, businesses gain the agility and tools needed to enter

new markets, enable growth through acquisitions, and launch new products quickly," Gonzalez continued. "After working closely with organizations to build, manage and deploy applications on a local, national or even global scale, we've found that Azure is paving the way for the future and TouchPoint Networks is at the forefront of guiding our customers to take advantage of it."

### **ABOUT TouchPoint Networks**

TouchPoint Networks is a technology solutions provider that partners with businesses to implement the latest networking and IT infrastructure, unified communications, VoIP, cyber-security, business continuity, video surveillance and cloud infrastructure. These products and services are delivered as a proactive managed service model providing peace of mind that all critical business systems meet expectations of high availability, security and optimization.

With over 20 years' experience, TouchPoint has gained an excellent reputation for designing, implementing and proactively supporting solutions that focus on helping our business partners achieve their goals. TouchPoint has been recognized for outstanding performance by several of the industry's top manufacturers and associations.

These credentials along with our membership in Technology Assurance Group, have enabled TouchPoint Networks to grow and partner with businesses throughout Oregon and across the United States as well as sites all over the world. TouchPoint Networks has three offices located along the I-5 corridor in Portland, Eugene, and Medford.